



WORKING WITH YOU TO
UNDERSTAND YOUR NEEDS FIRST
& HELPING TO TRANSFORM YOUR
DATA ENVIRONMENT

OVERVIEW

We believe the power of data is changing the world

Smarter & cost-effective solution delivery to maximise value of data



Award-winning supplier & local delivery



Keeping our customers needs at heart



Large enough to deliver & small enough to care



Most experienced talent in industry with real data & analytics expertise



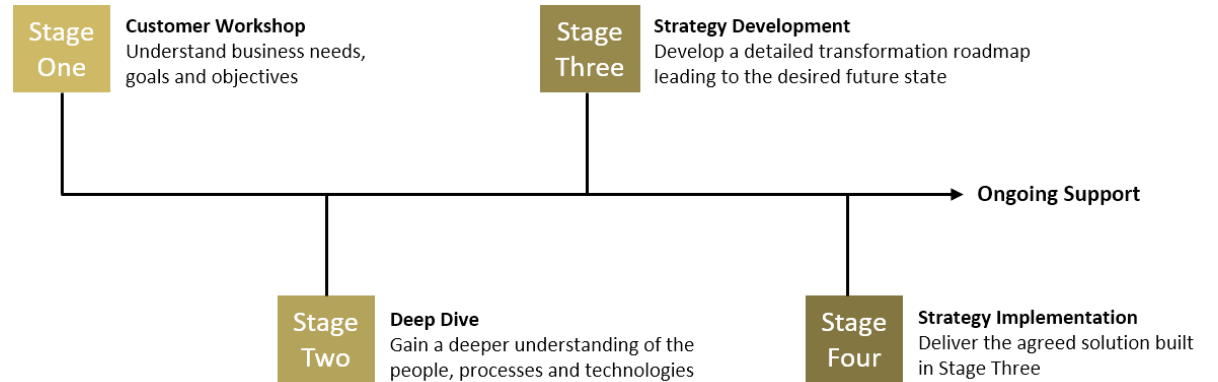
BiTQ's success stems from our dedication to understanding a problem before trying to solve it. This is important because it allows us to identify the root cause of the issue and develop an effective solution to address it. Without a thorough understanding of the problem, customers often end up wasting time and resources implementing ineffective solutions or only addressing the symptoms of the problem, rather than the underlying cause.

Taking the time to fully understand the problem also helps to ensure that the solution is tailored to the specific needs of the situation, rather than a one-size-fits-all approach.

The following pages layout **BiTQ's** methodological approach to understanding your current state as well as helping you define your ideal future state, delivering a roadmap that helps organisations meet the needs of the business and key stake holders today and into the future.

OUR STAGED APPROACH

BiTQ have purposefully designed a multifaceted framework that can adapt to your needs and deliver a fit for purpose approach and solution to your data journey. We use this tried and tested framework to better understand what you already know and to uncover what you may not currently know. We work collaboratively with you to prioritise what is required to organise, visualise and analyse your data. We summarise this in three pillars below.



STAGE 1 – WORKSHOP & UNDERSTANDING

Stage one begins with a workshop with the relevant key stakeholders from your business to better understand your existing flow of information and how your data is currently managed. The aim of the workshop is to understand the 'as is' as well as clarity around the desired future state through assessing:

- What in the process works, is broken or is missing?
- Roadblocks caused by or preventing or delaying the process
- Timeline assessments from the start to the end of each process
- Resource requirements needed to complete each process
- Data quality during each stage throughout the process, and
- What defines the desired future state?

Key stakeholders could include several selected associates and representatives from your business as well as associated parties where relevant. We recommend ideally no more than six per workshop and attendance from several business functions to understand the context from multiple perspectives. If more stakeholders are required, we may need to plan for additional workshops.



STAGE 2 – TECHNICAL DEEP DIVE

Once the workshop is complete, **BITQ** will conduct a deep dive to further explore existing systems, processes and people capability to identify what is working well, whether there are any gaps and what may need to be changed, improved or developed.

During this stage **BITQ** will work with your business to further explore and understand various aspects such as:

- Current steps in the data journey,
- Current system/s involved,
- Resource analysis, and
- Problems or limitations identified with the current process.

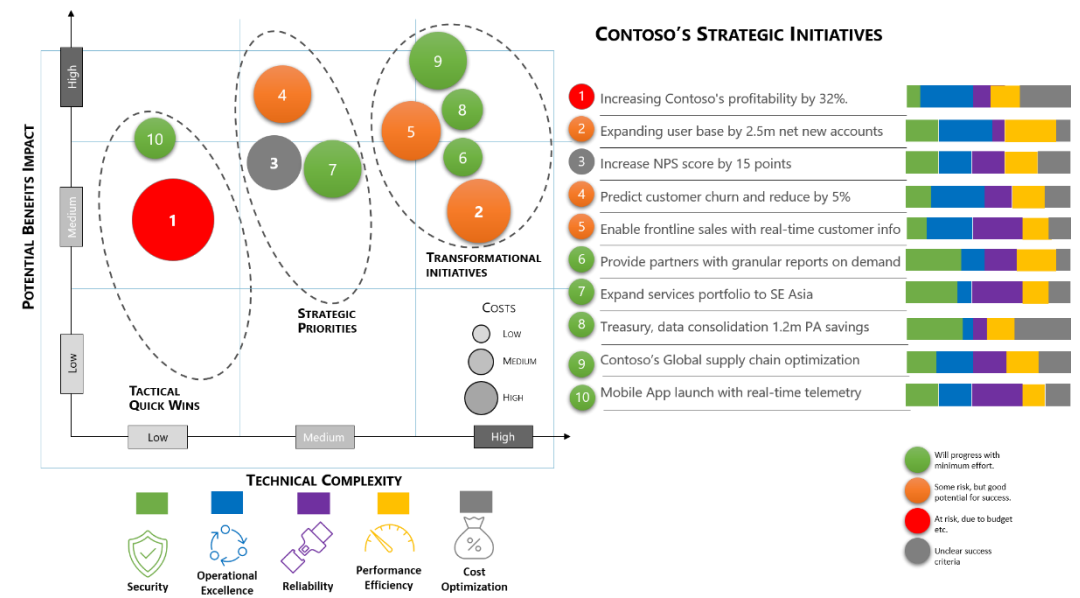


STAGE 3 – STRATEGY DEVELOPMENT

In stage three **BITQ** will work with you to develop a tailored roadmap that will enable your business to deliver the desired future state identified in the stages above.

The roadmap will include the findings on the current state and recommendations on tools, systems and processes required to achieve the desired state. Also, we will include indicative timelines and costs to implement to assist you with your planning and budgeting process.

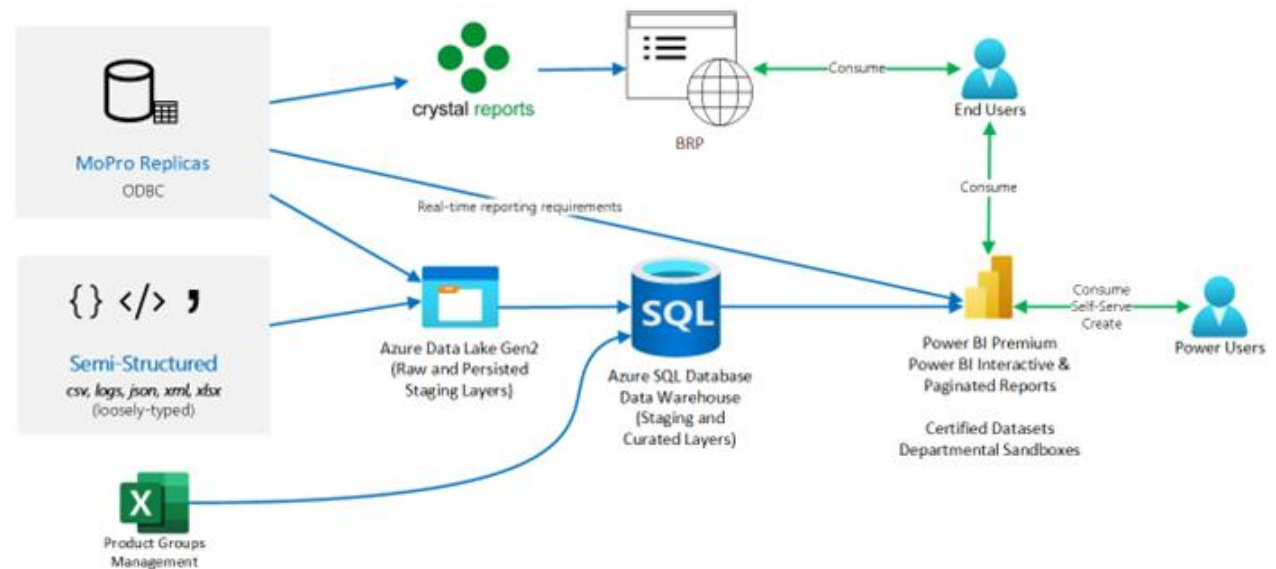
The roadmap will aim to serve as your strategic guide that aligns the required investments and initiatives with the overall business goals and objectives of the organisation.



STAGE 4 – DELIVERY & IMPLEMENTATION

If selected to assist with the delivery of the proposed solution in the roadmap, **BiTQ** will work with you to develop a detailed action plan to prioritise critical components that need to be dealt with in the beginning, systematically delivering the enterprise grade solutions that your business needs to remain successful.

During this stage **BiTQ** will work collaboratively with your business to implement the selected data transformation, systems, processes and or tools that best suit your business ensuring the ideal desired future state is achieved.





BiTQ

Making Data Useful

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